A6325-1 3/82

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

January 1982

Manufacturers shipped 13,732 mobile homes to retail sales locations and permanent sites during January 1982. This was a 12% decline from the 15,609 homes shipped in January 1981.

DATE SOURCE: National Conference of State on Building Codes and Standards, Inc.
For further information, call (703) 979-6620

MOBILE HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1981	1982	PERCENTAGE CHANGE		1981	1982	PERCENTAGE CHANGE
January	15,818	13,894	-12%	January	15,818	13,894	-12%
February	17,347			Jan-Feb	33,165		
March	21,536			Jan-Mar	54,701		
April	24,034			Jan-April	78,735		
May	22,883			Jan-May	101,618		
June	23,039			Jan-June	124,657		
July	21,724			Jan-July	146,381		
August	22,348			Jan-Aug	168,729		
September	21,505			Jan-Sept	190,234		
October	20,208			Jan-Oct	210,442		
November	15,696			Jan-Nov	226,138		
December	14,167			Jan-Dec	240,305		

ESTIMATED MOBILE HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1981	1982	PERCENTAGE CHANGE		1981	1982	PERCENTAGE CHANGE
January	15,609	13,732	-12%	January	15,609	13,732	-12%
February	17,534			Jan-Feb	33,143		
March	21,476			Jan-Mar	54,619		
April	24,128			Jan-April	78,747		
May	22,884			Jan-May	101,631		
June	23,052			Jan-June	124,683		
July	21,754			Jan-July	146,437		
August	22,235			Jan-Aug	168,672		
September	21,264			Jan-Sept	189,936		
October	20,348			Jan-Oct	210,284		
November	15,794			Jan-Nov	226,078		
December	14,235			Jan-Dec	240,313		

*Estimated monthly shipment figures are computed by MHI from NCSBCS Data. In making the computation, it is assumed that all month-end destination pending items represent finished home inventory and that all inventory is shipped during the following month.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1981	1982		1981	1982
January	5.1%	5.5%	January	816	761
February	3.6%		February	629	
March	3.1%		March	689	
April	2.5%		April	595	
May	2.6%		May	594	
June	2.5%		June	581	
July	2.5%		July	551	
August	3.0%		August	664	
September	4.2%		September	905	
October	3.8%		October	765	
November	4.2%		November	667	
December	4.2%		December	599	

MOBILE HOME PRODUCTION

	JANUARY		
	1981	1982	PERCENTAGE CHANGE
NORTHEAST	506	407	-20%
Connecticut	0	0	0%
Maine	*	*	*
Massachusetts	0	0	0%
New Hampshire	*	*	*
New Jersey	0	0	0%
New York	*	*	*
Pennsylvania	506	407	-20%
Rhode Island	0	0	0%
Vermont	*	*	*
EAST NORTH CENTRAL	1,282	745	-42%
Illinois	*	*	*
Indiana	1,030	652	-37%
Michigan	*	*	*
Ohio	73	0	-100%
Wisconsin	179	93	-48%
WEST NORTH CENTRAL	1,298	1,224	- 6%
Iowa	*	*	*
Kansas	706	776	+10%
Minnesota	141	71	-50%
Missouri	154	88	-43%
Nebraska	297	289	- 3%
North Dakota	0	0	0%
South Dakota	*	*	*
SOUTH ATLANTIC	5,136	4,694	- 9%
Delaware	0	0	0%
Florida	1,743	1,530	-12%
Georgia	2,037	2,022	- 1%
Maryland	*	*	*
North Carolina	1,217	1,042	-14%
South Carolina	*	*	*
Virginia	139	100	-28%
West Virginia	0	0	0%
SOUTH CENTRAL	4,670	4,955	+ 6%
Alabama	1,078	1,072	- 1%
Arkansas	222	173	-22%
Kentucky	*	*	*
Louisiana	241	198	-18%
Mississippi	229	306	+34%
Oklahoma	90	104	+16%
Tennessee	409	431	+ 5%
Texas	2,401	2,671	+11%

MOBILE HOME PRODUCTION

	JANUARY		
	1981	1982	PERCENTAGE CHANGE
MOUNTAIN	997	696	-30%
Arizona	481	408	-15%
Colorado	178	113	-37%
Idaho	338	175	-48%
Montana	*	*	*
Nevada	0	0	0%
New Mexico	0	0	0%
Utah	*	*	*
Wyoming	0	0	0%
PACIFIC	1,670	987	-41%
California	1,004	597	-41%
Oregon	510	327	-36%
Washington	156	63	-60%
ALASKA	*	*	*
HAWAII	*	*	*
OTHER (CANADA)	0	0	0%
STATES WITH*	259	186	-28%
TOTAL PRODUCTION	15,818	13,894	-12%

*These states have less than three manufacturers, figures are aggregated on first line above totals to protect proprietary information.

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been marked NM, not meaningful, in these cases.

MOBILE HOME SHIPMENTS

	JANUARY		
	1981	1982	PERCENTAGE CHANGE
NORTHEAST	476	315	-34%
Connecticut	24	8	-67%
Maine	27	14	-48%
Massachusetts	15	16	+ 7%
New Hampshire	24	13	-46%
New Jersey	27	10	-63%
New York	133	97	-27%
Pennsylvania	201	149	-26%
Rhode Island	5	0	-100%
Vermont	20	8	-60%

MOBILE HOME SHIPMENTS

	JANUARY		
	1981	1982	PERCENTAGE CHANGE
EAST NORTH CENTRAL	906	443	-51%
Illinois	151	73	-52%
Indiana	176	90	-49%
Michigan	189	106	-44%
Ohio	297	127	-57%
Wisconsin	93	47	-49%
WEST NORTH CENTRAL	661	475	-28%
Iowa	59	33	-44%
Kansas	142	172	+21%
Minnesota	89	41	-54%
Missouri	190	123	-35%
Mebraska	71	36	-49%
North Dakota	78	43	-45%
South Dakota	32	27	-16%
SOUTH ATLANTIC	4,866	4,229	-13%
Delaware	57	70	+23%
Florida	2,263	1,931	-15%
Georgia	750	768	+ 2%
Maryland	62	78	+26%
North Carolina	903	658	-27%
South Carolina	463	405	-13%
Virginia	234	207	-12%
West Virginia	134	112	-16%
SOUTH CENTRAL	5,011	5,610	+12%
Alabama	318	271	-15%
Arkansas	157	137	-13%
Kentucky	211	138	-35%
Louisiana	1,038	956	- 8%
Mississippi	203	162	-20%
Oklahoma	610	952	+56%
Tennessee	218	126	-42%
Texas	2,256	2,868	+27%
MOUNTAIN	1,550	1,138	-27%
Arizona	558	408	-27%
Colorado	217	173	-20%
Idaho	106	54	-49%
Montana	81	34	-58%
Nevada	119	85	-29%
New Mexico	229	194	-15%
Utah	87	90	+ 3%
Wyoming	153	100	-35%
PACIFIC	1,530	873	-43%
California	836	491	-41%
Oregon	272	126	-54%
Washington	422	256	-39%

MOBILE HOME SHIPMENTS

	JANUARY		
	1981	1982	PERCENTAGE CHANGE
ALASKA	2	2	0%
HAWAII	0	0	0%
D.C. & U.S. TERR	0	0	0%
CUMULATIVE BEGINNING INVENTORY	607	599	
GOVT. & EXPORT	0	48	
TOTAL SHIPMENTS	15,609	13,732	-12%

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been omitted in these cases.

CUMULATIVE BEGINNING INVENTORY--Beginning inventory accumulates and must be added to total shipments on a monthly and year-to-date basis. The data source, NCSBCS, does not account for the ultimate destination of inventory (destination pending) items on a monthly basis. On a periodic basis, other than monthly, NCSBCS will determine the destination of inventory.

YEAR-TO-DATE 1982 PRODUCT MIX

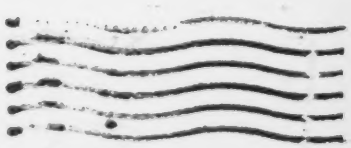
	JANUARY SHIPMENTS			JANUARY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	294 93%	21 7%	315 100%	379 93%	28 7%	407 100%
Connecticut	8	0	8	0	0	0
Maine	13	1	14	*	*	*
Massachusetts	16	0	16	0	0	0
New Hampshire	12	1	13	*	*	*
New Jersey	7	3	10	0	0	0
New York	88	9	97	*	*	*
Pennsylvania	142	7	149	379	28	407
Rhode Island	0	0	0	0	0	0
Vermont	8	0	8	*	*	*
EAST NORTH CENTRAL	386 87%	57 13%	443 100%	670 90%	75 10%	745 100%
Illinois	63	10	73	*	*	*
Indiana	85	5	90	580	72	652
Michigan	87	19	106	*	*	*
Ohio	104	23	127	0	0	0
Wisconsin	47	0	47	90	3	93

	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	421	54	475	1,137	87	1,224
	89%	11%	100%	93%	7%	100%
Iowa	29	4	33	*	*	*
Kansas	156	16	172	737	39	776
Minnesota	38	3	41	65	6	71
Missouri	106	17	123	65	23	88
Nebraska	30	6	36	270	19	289
North Dakota	39	4	43	0	0	0
South Dakota	23	4	27	*	*	*
SOUTH ATLANTIC	2,893	1,336	4,229	3,223	1,471	4,694
	68%	32%	100%	69%	31%	100%
Delaware	68	2	70	0	0	0
Florida	1,068	863	1,931	754	776	1,530
Georgia	538	230	768	1,498	524	2,022
Maryland	69	9	78	*	*	*
North Carolina	551	107	658	879	163	1,042
South Carolina	314	91	405	*	*	*
Virginia	188	19	207	92	8	100
West Virginia	97	15	112	0	0	0
SOUTH CENTRAL	5,089	521	5,610	4,523	432	4,955
	91%	9%	100%	91%	9%	100%
Alabama	247	24	271	1,013	59	1,072
Arkansas	117	20	137	155	18	173
Kentucky	116	22	138	*	*	*
Louisiana	906	50	956	171	27	198
Mississippi	136	26	162	301	5	306
Oklahoma	914	38	952	103	1	104
Tennessee	109	17	126	406	25	431
Texas	2,544	324	2,868	2,374	297	2,671
MOUNTAIN	784	354	1,138	443	253	696
	69%	31%	100%	64%	36%	100%
Arizona	243	165	408	256	152	408
Colorado	144	29	173	70	43	113
Idaho	32	22	54	117	58	175
Montana	30	4	34	*	*	*
Nevada	25	60	85	0	0	0
New Mexico	165	29	194	0	0	0
Utah	63	27	90	*	*	*
Wyoming	82	18	100	0	0	0
PACIFIC	308	565	873	337	650	987
	35%	65%	100%	34%	66%	100%
California	143	348	491	166	431	597
Oregon	56	70	126	154	173	327
Washington	109	147	256	17	46	63

YEAR-TO-DATE
1982 PRODUCT MIX

	JANUARY SHIPMENTS			JANUARY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA	1	1	2	*	*	*
HAWAII	0	0	0	0	0	0
SUB-TOTAL U.S.	10,176 78%	2,909 22%	13,085 100%	10,712 78%	2,996 22%	13,708 100%
GOVT. & EXPORT	48	0	48			
CUMULATIVE BEGINNING INVENTORY	504	95	599			
OTHER (CANADA)				0	0	0
STATES WITH*				162	24	186
TOTAL	10,728 78%	3,004 22%	13,732 100%	10,874 78%	3,020 22%	13,894 100%

NOTE: Final 1981 product mix for total U.S. was 24% and 76% for multi-section and single-section homes respectively.



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